

11:35 AM
 11/09/09
 Cash Basis

**Colorado Mountain Winefest - CAVE
 Profit & Loss
 January through December 2009**

	<u>Jan - Dec 09</u>
Ordinary Income/Expense	
Income	
CAVE other income	
Interest	895.15
Meetings	
fees	180.00
meals	667.36
Total Meetings	847.36
Memberships	7,130.00
Total CAVE other income	8,872.51
Uncategorized Income	119.46
Winefest income	
Fees	
Advertising Fees	720.00
Amateur Winemakers' Competition	1,635.00
Art Contest	
2009 Art	990.00
2010 Art	315.00
Total Art Contest	1,305.00
Best of the Fest	3,750.00
Vendor Booth Fees	
Additional Help	700.00
Booth Fees	14,300.00
Total Vendor Booth Fees	15,000.00
Total Fees	22,410.00
Licenses & Utilities	1,655.00
Merchandise Sales - wholesale	
wholesale - posters	672.00
wholesale - t-shirts	318.00
wholesale -glasses	476.60
Wholesale Totes	375.00
Merchandise Sales - wholesale - Other	80.00
Total Merchandise Sales - wholesale	1,921.60
Merchandise Sales/Office	
Caps	115.00
Miscellaneous	461.40
Notecards	280.00
Poster-New	510.00
Poster-Old	333.00
Scarf	134.00
T-shirts	462.00
Total Merchandise Sales/Office	2,295.40
Merchandise Sales/Park	
Festival Booth	17,027.10
Posters Autographed	60.00
Total Merchandise Sales/Park	17,087.10
Sponsorships	32,500.00
Ticket Sales	
outlets	350.00
Refunds	-834.00

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web	
1st Class	33,840.00
Adult	169,063.00
Adult with box lunch	32,694.00
Chocolate Tasting	9,280.00
Intro to Grape Growing	920.00
Non-Drinker with box lunch	1,120.00
Non Drinker	4,856.00
Picnic Box Lunch	348.00
Reidel/Friday	2,002.00
Reidel/Saturday	2,475.00
Resetting Taste Buds	1,358.00
Rhone Rangers	5,576.40
Shipping & Handling	6,498.82
Shuttle	12,479.50
	<hr/>
Total web	282,510.72
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Total Ticket Sales	282,026.72
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Total Winefest income	359,895.82
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Total Income	368,887.79
Expense	
CAVE expenses	
Admin	
Supplies	219.26
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Total Admin	219.26
Business/Administration	1,598.15
Equipment / Software	564.53
Grants & Contributions Given	25,000.00
Meeting expenses	
Business Meetings	2,612.50
materials	133.98
Seminars	1,365.00
speaker expenses	1,082.01
speaker fees	60.00
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Total Meeting expenses	5,253.49
Payroll Expenses	12,471.17
Repairs & Maintenance	2,539.96
Travel & Ent	
Travel	2,648.21
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Total Travel & Ent	2,648.21
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Total CAVE expenses	50,294.77
Winefest expenses	
Admin - winefest	
Bankcard Fees	8,210.41
Bankcard web service	375.97
ClicknPrint Fees	10,551.50
Damages/Reimbursed	52.87
Dues and Subscriptions	960.00
Mileage Reimb	1,884.13
Miscellaneous	3,967.59
Office - Utilities	885.77
Office Rent	8,600.00
Payroll Taxes	68.90
Permits	50.00
Postage - retail/admin	1,209.50
Storage Rent	-455.00
Supplies-Office	10,806.12
Supplies-Winefest	2,448.06
Temporary Labor	1,051.94

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Wages	49,569.20
Admin - winefest - Other	259.44
Total Admin - winefest	100,496.40
Advertising	
Ads	10,197.12
Graphic Design	4,285.59
Ongoing Website Maintenance	2,826.25
postage	8,002.31
Printing	9,332.77
Total Advertising	34,644.04
Consulting	3,205.07
Entertainment	
Entertainer fees	2,850.00
Total Entertainment	2,850.00
Events	
1st Class Event	3,623.21
Amateur Wine Making	873.00
Art Contest	2,051.26
Best of the Fest	8,563.18
Blind Date Seminar	1,739.40
Box Lunches	7,250.00
Cheese "Meats" Wine	206.88
Chocolate Tasting	3,752.96
grape growers seminar	2,960.00
Resetting Your Taste Buds	416.91
Rhone Rangers	381.41
Riedel Glass Wine Tasting	2,048.24
Tasting competions	1,326.00
Events - Other	150.00
Total Events	35,342.45
Facilities / Park	
Fencing	325.00
Miscellaneous	6,414.97
Palisade per/head Tax	6,451.00
Set-up/Clean-up	8,740.51
Shuttles	9,291.50
sound system	4,812.19
staff contracts	500.00
Tents, Tables, & Chairs	17,332.80
Traffic Control	4,318.00
Wine Glasses	18,004.33
Total Facilities / Park	76,190.30
Insurance	6,636.98
Merchandise	
Art Posters	2,560.09
Promotional Products	19,558.91
T-Shirts	6,368.65
Total Merchandise	28,487.65
Professional Fees	
Accounting	649.25
Total Professional Fees	649.25

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Telephone	
Qwest - local	3,095.72
Total Telephone	<u>3,095.72</u>
Total Winefest expenses	<u>291,597.86</u>
Total Expense	<u>341,892.63</u>
Net Ordinary Income	26,995.16
Other Income/Expense	
Other Expense	
Winefest Gate/Booth Change	0.00
Total Other Expense	<u>0.00</u>
Net Other Income	<u>0.00</u>
Net Income	<u><u>26,995.16</u></u>

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	<u>Jan - Dec 08</u>
Ordinary Income/Expense	
Income	
CAVE other income	
Interest	3.29
Meetings	
fees	1,318.19
meals	1,185.00
Total Meetings	2,503.19
Memberships	3,950.00
Total CAVE other income	6,456.48
Winefest income	
Fees	
Advertising Fees	680.00
Amateur Winemakers' Competition	1,290.00
Art Contest	755.50
Best of the Fest	4,170.00
Grape growers seminar fees	280.00
Vendor Booth Fees	
Additional Help	950.00
Vendor Booth Fees - Other	10,470.00
Total Vendor Booth Fees	11,420.00
Total Fees	18,595.50
Licenses & Utilities	470.00
Merchandise Sales - wholesale	
wholesale - posters	592.00
wholesale - t-shirts	144.00
wholesale -glasses	84.00
Total Merchandise Sales - wholesale	820.00
Merchandise Sales/Park	
Books	102.00
Caps	100.00
Festival Booth	13,846.00
Miscellaneous Small Items	146.00
Notecards	52.00
Posters - New	538.00
Posters - Old	894.75
Posters Autographed	30.00
RMAVV Booth	5,912.00
Shipping & Handling	468.00
T-Shirts	1,021.00
Total Merchandise Sales/Park	23,109.75
Sponsorships	43,000.00
Ticket Sales	
gate	16,465.00
mail / phone	220.50
Refunds	-31.00
web	
1st Class	31,825.00
Adult	178,509.00
Chocolate Tasting	10,730.00
Intro to Grape Growing	406.00
Non Drinker	4,992.50
Reidel/Friday	3,193.00
Resetting Taste Buds	1,525.00
Rhone Rangers	1,775.00

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	Jan - Dec 08
Shipping & Handling	5,105.55
Shuttle	8,233.50
Total web	246,294.55
Total Ticket Sales	262,949.05
Total Winefest income	348,944.30
Total Income	355,400.78
Expense	
CAVE expenses	
Admin	
Business fees	443.92
postage	104.60
Admin - Other	62.00
Total Admin	610.52
Charitable Contributions	200.00
Equipment / Software	1,459.00
Grants & Contributions Given	56,695.00
Meeting expenses	
banquet facilities	2,853.86
materials	103.10
meeting postage	527.93
Seminars	8,628.03
speaker expenses	1,135.84
Total Meeting expenses	13,248.76
Payroll Expenses	15,354.45
Travel & Ent	
Meals	480.82
Travel	2,250.34
Total Travel & Ent	2,731.16
Total CAVE expenses	90,298.89
Winefest expenses	
Admin - winefest	
Bankcard Fees	2,252.98
Bankcard web service	509.35
ClicknPrint Fees	8,017.64
Direct Deposit Fee	16.40
Dues and Subscriptions	626.00
Mileage Reimb	411.84
Office - Utilities	2,316.97
Office Rent	5,400.00
Payroll Taxes	25.00
Permits	50.00
Postage - retail/admin	1,298.16
Storage Rent	780.00
Supplies-Office	6,492.08
Temporary Labor	959.64
Wages	47,737.51
Total Admin - winefest	76,893.57
Advertising	
Ads	15,117.96
Ongoing Website Maintenance	264.87
postage	6,699.20
Printing	11,560.83
Total Advertising	33,642.86
Consulting	1,406.25

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	<u>Jan - Dec 08</u>
Entertainment	
Entertainer fees	3,600.00
Motel	2,363.53
Total Entertainment	<u>5,963.53</u>
Events	
1st Class Event	17,400.58
Best of the Fest	7,887.95
Blind Date Seminar	1,118.35
Chocolate Tasting	3,923.90
grape growers seminar	1,830.00
Resetting Your Taste Buds	373.22
Riedel Glass Wine Tasting	10,655.88
Tasting competitions	6,805.25
Wine Making	211.66
Events - Other	168.00
Total Events	<u>50,374.79</u>
Facilities / Park	
Fencing	744.00
Miscellaneous	9,132.29
Palisade per/head Tax	6,250.00
Set-up/Clean-up	8,684.89
Shuttles	9,262.50
sound system	6,493.73
staff contracts	450.00
Tents, Tables, & Chairs	14,651.95
Traffic Control	4,067.75
Waste Management	1,719.94
Wine Glasses	5,478.61
Total Facilities / Park	<u>66,935.66</u>
Insurance	5,688.51
Merchandise	
Art Posters	2,281.85
Promotional Products	25,091.78
T-Shirts	5,981.20
Total Merchandise	<u>33,354.83</u>
Professional Fees	
Accounting	1,350.00
Total Professional Fees	<u>1,350.00</u>
Telephone	
Qwest - local	3,378.98
Total Telephone	<u>3,378.98</u>
Web Services - Winefest	
Domain Fee	30.00
web service	190.00
Web Services - Winefest - Other	47.50
Total Web Services - Winefest	<u>267.50</u>
Total Winefest expenses	<u>279,256.48</u>
Total Expense	<u>369,555.37</u>
Net Ordinary Income	-14,154.59
Other Income/Expense	
Other Income	
Z Prior Period Adjustments	9,980.55
Total Other Income	<u>9,980.55</u>

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Other Expense	
Winefest Gate/Booth Change	0.00
Total Other Expense	<u>0.00</u>
Net Other Income	<u>9,980.55</u>
Net Income	<u><u>-4,174.04</u></u>